

EMPLOYER MEMBER SCORECARD

DIRECT PRIMARY CARE MODEL

DIRECT


ACCESSIBLE

TRANSPARENT

AFFORDABLE

SAVINGS

JUNE 2020 - MAY 2021

TOP 6 LABS	NUMBER OF TESTS	TRADITIONAL COST	TOTAL CHG	DMC COST	TOTAL CHG	SAVINGS
Lipid Panel	197	\$98.00	\$19,306.00	\$2.50	\$492.50	96%  \$102,276.30
Comp Metabolic Panel	146	\$46.00	\$6,716.00	\$2.80	\$408.80	
CBC w Diff	139	\$31.00	\$4,309.00	\$2.00	\$278.00	
TSH	149	\$94.00	\$14,006.00	\$2.50	\$372.50	
Hem A1C	177	\$66.00	\$11,682.00	\$2.25	\$398.25	
Vit D	166	\$232.00	\$38,512.00	\$11.00	\$1,826.00	
			\$106,533.00		\$4,256.70	



Avoided Urgent Care Visits

348

AVOIDED EXPENSES

\$46,680.72



Avoided Emergency Visits

16

\$20,499.36



Avoided Workers' Comp Claims

10

\$420,000.00

"I GOT A DIRECT LEVEL OF SERVICE THAT I COULDN'T GET WITH LARGER PROVIDERS."

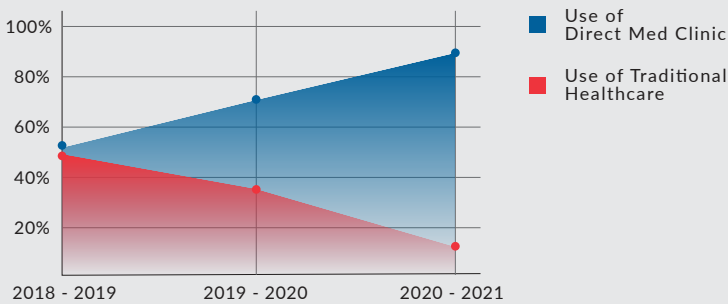
(1) The average cost for all claims combined in 2017-2018 was \$41,003

\$420K AVOIDED ON WORKERS' COMPENSATION CLAIMS

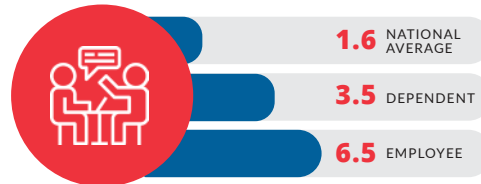
WITH DIRECT, ACCESSIBLE, TRANSPARENT, AND AFFORDABLE HIGH-QUALITY CARE



UTILIZATION TOTAL BY YEAR



UTILIZATION AVERAGE ENCOUNTERS PER PATIENT

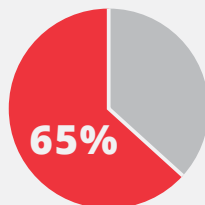


National average number of visits in traditional model = 1.6



CONTROLLING COVID-19

AVERAGE POPULATION OF 287 EMPLOYEES



Percentage of employees seen with COVID-19 or COVID-19 like symptoms, exposed and potentially exposed.



with an average of **3.6 VISITS PER PATIENT**



Number of hospitalizations and deaths **0**

CHRONIC DISEASE MANAGEMENT

336

Chronic Diseases Diagnosed

51%

Employees with at least one chronic disease diagnosed

49%

Employees with more than one chronic disease



LABS

SAVINGS \$102,276



IMAGING

SAVINGS \$1,127



OFFICE VISITS

SAVINGS \$98,475



AVOIDED HIGHER LEVEL CARE

SAVINGS \$533,004



\$174,450 SPENT on Direct Contracting to achieve



\$734,882 SAVINGS on avoided insurance claims

(1) <https://injuryfacts.nsc.org/work/costs/workers-compensation-costs/>

(2) https://www.cdc.gov/nchs/data/ahcd/namcs_summary/2016_namcs_web_tables.pdf